

**Thank You 2019  
4-H Livestock Buyers**

\*Multiple Animal Buyers

50:1	Martha Pardue
*Apple Valley Liquor	Matt Cousineau
Berry Trucking	McCasland Glass
*Blue Flame Gas	Mica & Joyce Simpleman
City Market	****NB Trenchless
**D & E Mail	*****Newmont CCV Gold Mining Co.
D & K Supply	Prospect Heights-Cornerstone of Canon
Dr. Stephen Barbee	Pueblo Bank & Trust
Dwayne McFall	R & R Construction
***Express Laundry	Ralph & Kathy Kunselman
Faricy Ford	Reeves Real Estate
Farm Credit of Southern Colorado	Rocky Mountain Bank & Trust
Fourmile Vet Clinic	Rose Veterinary Hospital
Frontier Feed	*****Rusler
Gierhart Wholesale Trees	Implement
Gibson Mansion Gang	Safeway
Greg & Vickie VanRiper	Sharanne Rothenbucher-Keller Williams
H & B Transport	Simon Bucking Bulls
High Creek Outfitters	Starika Car Washes
Hobby Trucking	Stoner's Rock Block
**Holcim Inc.	SUDSURDUDS
Jewitt's Liquor	Sunflower Bank
***K.R. Swerdfeger Construction	Tony Greer for Mayor
KMF Properties	Valerie Bell
**Lindner Chevrolet	Zimmerman Body Shop
Lindsey's Split Enz Salon	



**2019 Grand Champion Buyers**

**Grand Champion Beef**  
Blue Flame Gas

**Grand Champion Goat**  
Zimmerman Body Shop

**Grand Champion Sheep**  
NB Trenchless

**Grand Champion Swine**  
KMF Properties

**Grand Champion Rabbit**  
Rusler Implement

**Grand Champion Poultry**  
Pueblo Bank & Trust

**Reserve Grand Champion Beef**  
Express Laundry

**Reserve Grand Champion Goat**  
Rusler Implement

**Reserve Grand Champion Sheep**  
Mica & Joyce Simpleman

**Reserve Grand Champion Swine**  
Newmont CCV Gold Mining Co.

**Reserve Grand Champion Poultry**  
Sharanne Rothenbucher—Keller Williams

**Your support is making  
a difference in the lives of  
4-H Members!**



**Grand Champion Market Rabbits**  
Kayla Fouche  
Purchased by: Rusler Implement



**Grand Champion Market Poultry**  
Emma Schmitz  
Purchased by: Pueblo Bank & Trust

**The Fremont County Fair  
Livestock Sale Committee**

**Invites you to the  
Buyers' BBQ @ 4:30 p.m.**

And the

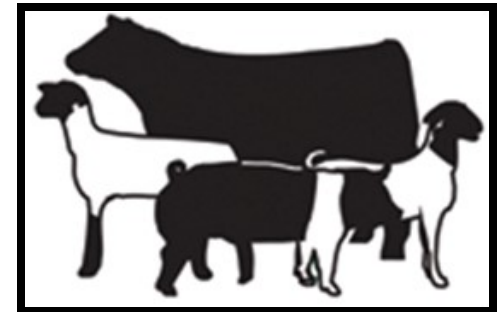
**4-H Market  
Livestock Sale**

**August 1, 2020**

**6:00 p.m.**

**Pathfinder Park**

**Florence, Colorado**



**Fremont County Fair Livestock Sale Committee**  
615 Macon Ave., LL10  
Cañon City, CO 81212

## BENEFITS FOR THE 4-H MEMBER

Each 4-H member spends months with his/her animal prior to the fair; feeding, caring and training it. When you purchase an animal, you reward and recognize the 4-H member's efforts and dedication.

4-H helps develop lifelong skills in its members. These skills come in the form of leadership, citizenship, responsibility, good sportsmanship and financial management. The livestock sale provides the 4-H member with money to put toward:

- College
- Investing in his/her own livestock herd
- Recovering the costs of the project



**Grand Champion  
Market Steer  
MaKenna Long**

Purchased by: Blue Flame Gas



**Grand Champion  
Market Swine  
Brake Larsen**

Purchased by: KMF Properties

## BENEFITS FOR YOUR BUSINESS

Your business also benefits when you show your support of Fremont County's 4-H youth by attending and buying at the sale.

**Advertising:** By purchasing at least one animal, you will be recognized in all publicity materials and media coverage.

Buyers also receive a complimentary photo of the 4-H member and his/her animal for display in your place of business. This will be an indication to others of your commitment to the 4-H youth of Fremont County.

**Community Service:** When you participate in the sale, you and your business are having a positive effect on the 4-H program, its members, families and volunteers.



**Grand Champion  
Market Sheep  
Jocelyn Riley**

Purchased by: NB Trenchless



**Grand Champion  
Market Goat  
Kellie Goad**

Purchased by: Zimmerman  
Body Shop

## WHAT TO EXPECT AT THE SALE

Due to COVID-19, the sale will be a little different this year.

On Friday July 31st, we will e-mail out the sale order program and a link to virtual bidding through Fair Entry. Please send an email to [FCsalecommittee@gmail.com](mailto:FCsalecommittee@gmail.com) so we can make sure we have an accurate e-mail address for you and let us know if you plan to bid online, call in, or attend in person. This will enable us to order BBQ trays and ensure we have ample people available for phone bids.

For those not comfortable attending the sale in person, you can bid online through Fair Entry until Saturday at 2pm or call 719-276-7390 from 10am—2pm on Saturday. Live bidding price will begin with the highest online/phone bid.

Buyer Check In and BBQ Dinner provided by P-Dubs Rolling Smoke House will begin at 4:30pm. Upon arrival at the live sale at Pathfinder Park, please go to the Sale Committee Table, register for your buyer number and pick up a sale order sheet.

Then you can go to the BBQ vendor to pick up your boxed dinner. At the stands entry, you will be given a seating assignment.

Due to gathering limits, we ask that only 2 persons per buyer attend the sale. While at the sale, we ask that our buyers please wear face coverings and maintain 6 ft. social distancing. Due to gathering limits, buyers and 4-H/FFA members and families will not be allowed to interact this year. This allows us to count buyers as a separate group.

The sale order sheet will list:

- The 4-H member's name
- The 4-H'er's animal number
- The animal's weight
- The floor price, which is the buy-back price

To bid on an animal, just get the attention of one of the ring men or the auctioneer. The highest bidder buys the animal.

**2019 — 76 lots sold**

**\$141,391.40**

## ENJOY THE SALE

Thank you so much for supporting our 4-H youth! We know this has been a difficult year and we truly appreciate our buyers!

If it is not possible for you to attend the sale, bid virtually in FairEntry online, or call in Saturday; you can contact one of the following people to purchase an animal in your name.

Ralph Kunselman, Chairman (719) 275-3561  
 Mark Masar, Vice-Chairman (719) 369-4902  
 Denise Faoro Treasurer (719) 372-0961  
 Tami Ratkovich, Secretary (719) 429-6071



## OPTIONS OF PURCHASE

Unfortunately, the sale committee will not be able to offer hauling of any livestock to the processors this year.

**Outright:** If you choose to keep the animal, you will be responsible for hauling the animal from the park after the sale. **Animals not picked up immediately after the sale will be put on the buyback truck. Floor price amount will be deducted from your bid.**

**Buy-back:** As a buyer, you may elect to consign your animal back to the Sale Committee for resale at an established price. As the buyer, you would only pay the difference between what you bid and what the animal brings at market price. **Once you purchase the animal and it has been consigned to the Sale Committee, it cannot be given back to the exhibitor.**

**Buyback will be available for beef, swine, sheep and goats. For poultry buyers, buy back is not available and butchering is the responsibility of the buyer. Upon buying, declare if you will take the birds or send them home with the 4-H/FFA member.**

**\*Example: You pay the difference between your bid and the buy-back price.**

<b>Your bid:</b>	<b>\$300</b>
<b>Buy-back:</b>	<b>\$100</b>
<b>You Pay:</b>	<b>\$200</b>

**Co-op:** Join another business in purchasing an animal by splitting the cost. With this option, you can still choose to take the animal home, or opt for buy-back buy-back. This allows more animals to be purchased on any size budget.

**Payment Options:** The livestock sale committee will not be taking any payments on the night of the sale. A bill will be sent to you via email address and USPS. Please remit payment as soon as possible.

**Rabbits will be a project only sale due to the RHD virus. A meat pen photo poster will be shown at sale.**

**Add Ons:** If you want to add any additional money to any exhibitors sale amount, please contact any sale committee member listed in the brochure or email at [fcsalecommittee@gmail.com](mailto:fcsalecommittee@gmail.com).

## Livestock Auctioneer

**Alan Woolsey**

